

NEW EDITOR

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its thickness. This can only be achieved through growth in membership and advertising revenue. Both are steadily marching upwards and the future looks good.

I hope that SSA members will give me the same cooperation they gave Lloyd, in the form of articles, news items, photographs and suggestions. I will also welcome criticism as it will enable me to feel better the pulse of the readers. In my experience on the editorial staffs of other publications I have learned that one can never satisfy all the readers (that's why the letter column), but the editor's job is to do his best to reach the "100 percent satisfaction" target. By knowing what your gripes or pleasures are I can better perform my job.

This is your magazine, it is an all important part and parcel of the benefits you derive as members of the Soaring Society of America, it is the tie that binds us all in a common interest and into one fraternal order. Its progress should be of vital importance to you.

FIRM ORGANIZED TO SERVE SAILPLANE OWNERS NEEDS

A new company, RAINCO (Radio & Instrumentation Co.) has recently been formed in Phoenix, Ariz. to serve as an outlet for radio, instrumentation and accessories for sailplane owners and pilots. The principals of the firm, John D. Ryan, Graham Thomson, and Clay Hartman, are well known in soaring circles and are well qualified in the communication, instrument and sales fields. Ryan is the author of the soon to be published American Soaring Handbook chapter on radio, Thomson has been associated with instrument sales for several years and Hartman is a sales merchandising expert of many years experience.

RAINCO does not plan to engage in sailplane sales but will concentrate on serving all other needs of the soaring fraternity. The company intends to maintain a very complete stock in order that off-the-shelf delivery may be made on most orders and feels that such service will be a valuable addition

to the soaring movement in the United States. In addition, technical advice and data sheets will be available so that customers may obtain complete information on what equipment is available and will best suit their specific requirements.

The firm has also engineered and developed a transistorized inverter for powering artificial horizon instruments. It is not an adaption of inverters built for powered aircraft, this accessory overcomes the disadvantages encountered when using such adaptations.

RAINCO has taken over the U. S. agency for Crossfell Variometers from Meteorology Research, Inc. and represents line including Bay-side Electronics, Inc., Skyrafters Aviation Radio, Getabery Glider Gauges and many others. The company will also handle sales of Zep Aero oxygen equipment. RAINCO address is P.O. Box 16006, Phoenix, Ariz.

FOR SALE: Skylark 4 (flown by Comté in 1963 Nationals)

Total time on aircraft since new is only 65 hours (9 since Nationals)

Covered trailer, built in England



Airspeed indicator
Altimeter Compass
PZL variometer
Crossfell variometer
with audio
Turn and bank

Other items included in price but
could be omitted for less:
Bayside 990 radio
Oxygen system (constant flow)
J-8 attitude indicator (without
inverter or power supply)

Price: \$7500 F.O.B. Charlotte, N.C.

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